## **Exemplary Biases:**

- Primacy / recency Effect
  - The tendency of a person to recall the first and last persons/items in a series best, and the middle items worst.
- Mini-Me-Effekt
  - People tend to choose people who are similar to them. Similarities arouse sympathy and trust. This effect is particularly pronounced at higher hierarchical levels. (Kanter, 1977)
- Halo Effekt
  - The tendency for positive impressions of a person, in one area to positively influence one's opinion or feelings in other areas.
- Confirmation Bias
  - The tendency to search for, interpret, favor, and recall information in a way that confirms or supports one's prior beliefs or values.
- Availability Trap («Verfügbarkeitsheuristik»)
- Mere Exposure Effekt
- Selective Awareness (<a href="https://www.youtube.com/watch?v=IGQmdoK\_ZfY">https://www.youtube.com/watch?v=IGQmdoK\_ZfY</a>)

Implicit bias training @ EPFL (open Access)