

Project financing made easy!

The calculable battery for your energy park



Funded and
financed by



WIRTHWEIN AG

JenaBatteries GmbH



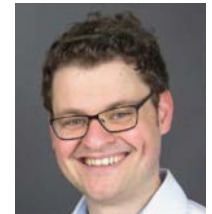
Dr. Olaf Conrad
Managing Director
since 2016



Carsten Oder
System & Electronics
since 2014



Dr. Tobias Janoschka
Corporate Development
Co-Founder/Inventor



Dr. Norbert Martin
Electrolyte & Materials
since 2014



Wirthwein AG

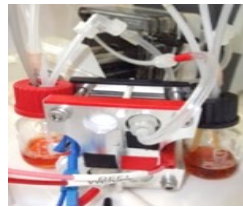
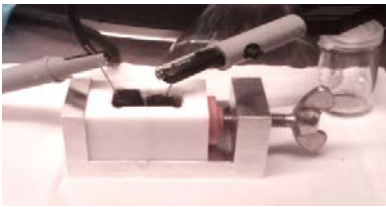


Ranft Gruppe

SUPRAMAT Technologies AG

The next step: Market preparation

Technology development (2012 to 2018):



Product development and production (2019/2020):

BASIS System

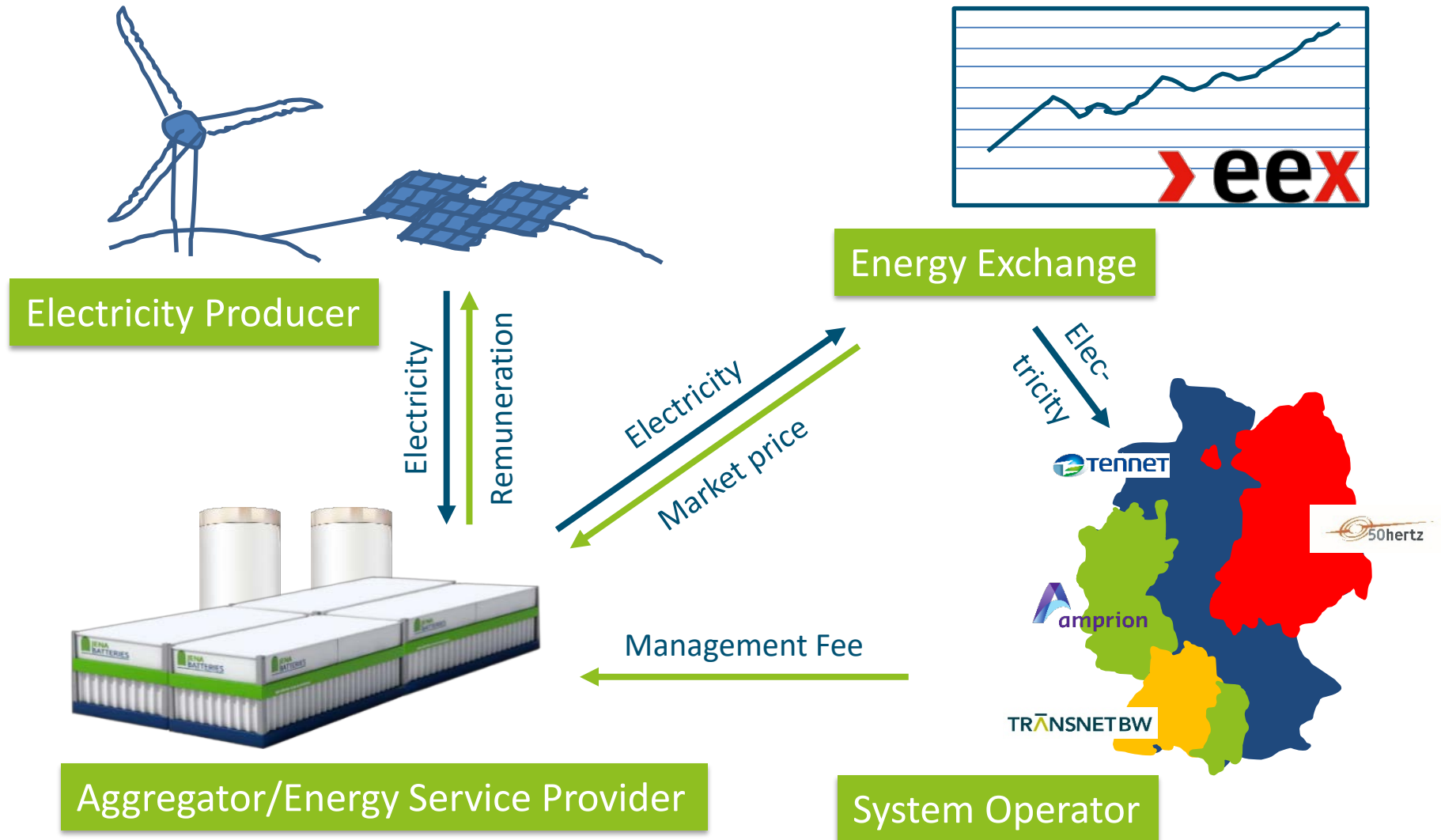
Product Classes

Tailored Solutions

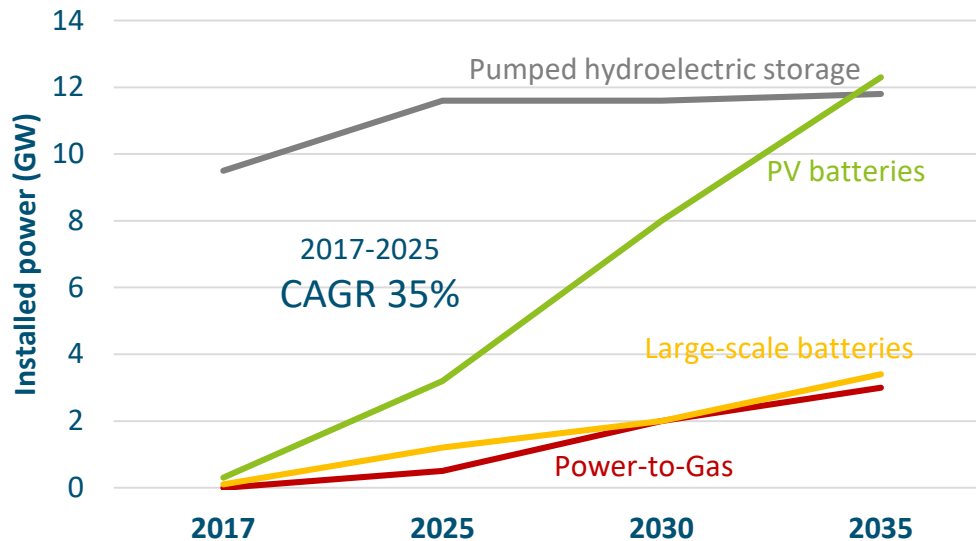


Market entry in 2021

Customers: Project developers in the renewable energy market



German TSOs' 2019 draft grid development plan



Installed (GW)	2017	2025	2030	2035
Pumped hydro	9.5	11.6	11.6	11.8
Power-to-Gas	—	0.5	2.0	3.0
PV batteries	0.3	3.2	8.0	12.3
Large-scale batteries	0.1	1.2	2.0	3.4
Demand side mgmt.	1.5	3.0	4.0	5.0

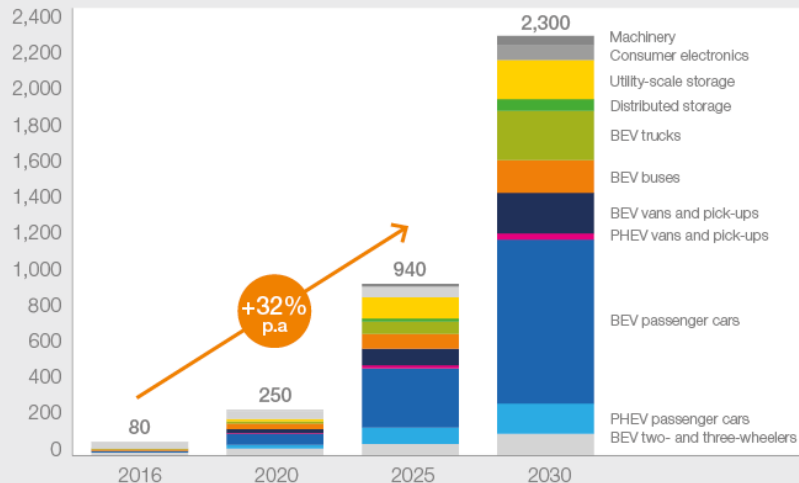


Scenario B: Compromise with specifications for maximum CO₂ emissions and a balanced expansion of individual renewable energy technologies and sector coupling.

Li-ion batteries – Meeting with raw material obstacles

Exhibit 1
Annual battery demand:
electric mobility segments,
stationary battery storage,
consumer electronics,
and machinery
GWh/yr

Source: McKinsey Energy Insights'
Global Energy Perspective (March 2018),
Avicenne



Cobalt from Congo and substitute nickel: A bottleneck

Exhibit 3
Cobalt supply-demand
balance
Kt refined metal

■ Battery demand
■ Superalloys
■ Cermet tools and hard materials
■ Other

Source: McKinsey Basic Material Institute

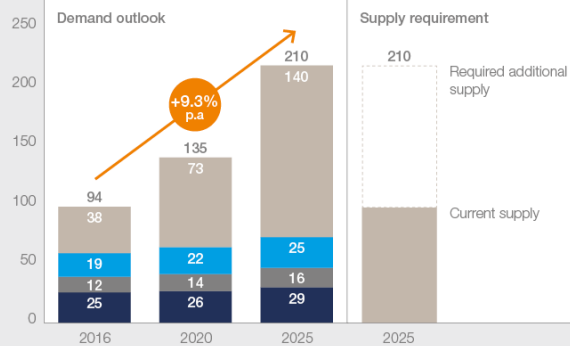
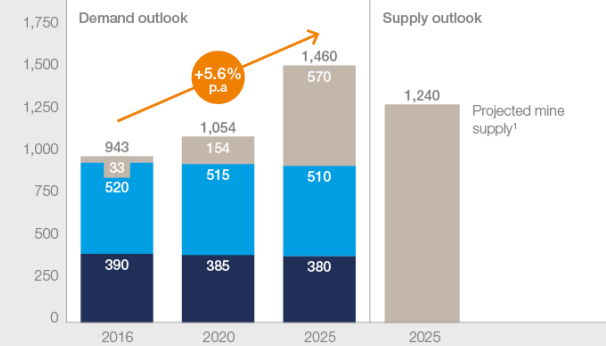


Exhibit 4
Class 1 nickel supply-demand
balance
Kt

■ Battery demand
■ Class 1 non-stainless steel
■ Class 1 stainless steel

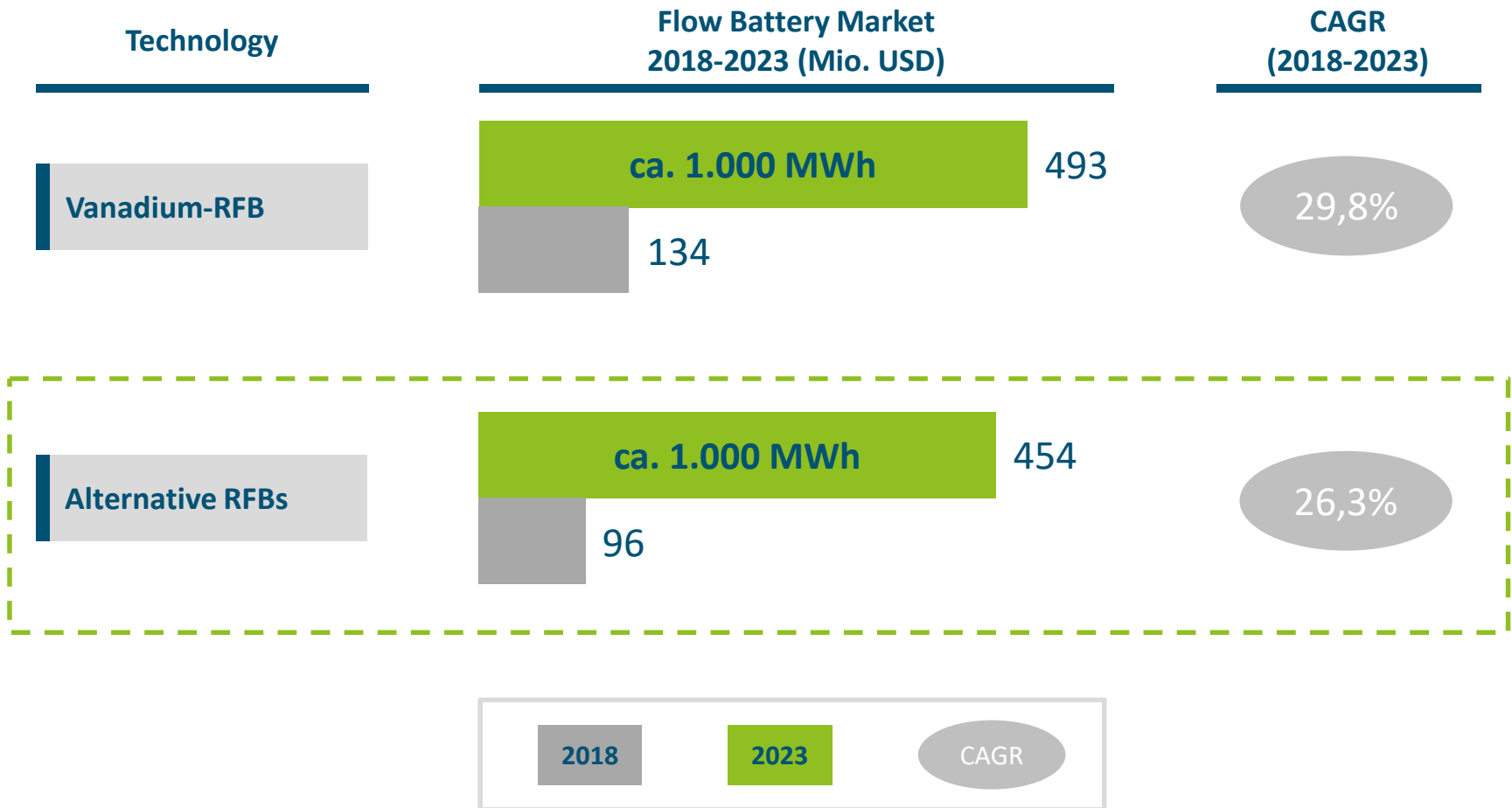
1 Based on McKinsey nickel mine supply model, includes existing projects, brownfield and greenfield expansions in certain, probable, possible and unlikely projects.

Source: McKinsey Basic Material Institute



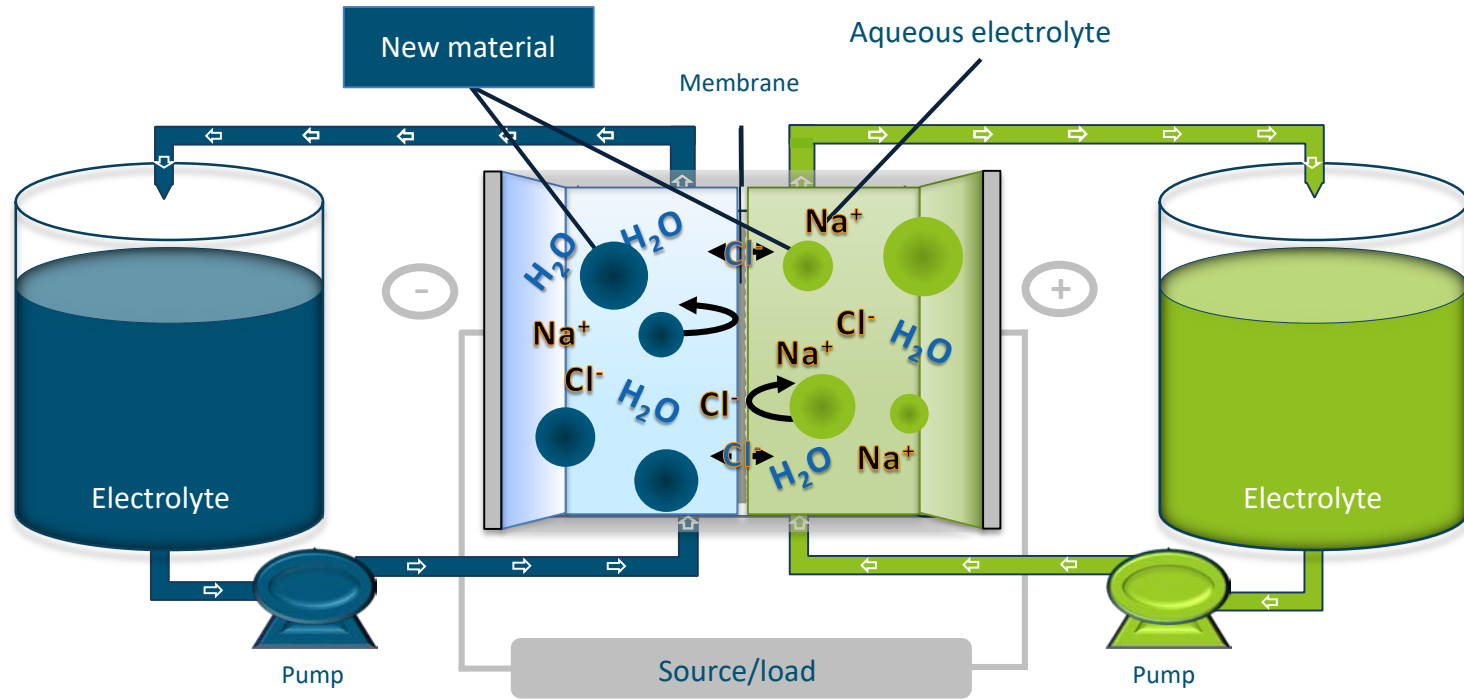
McKinsey, 2018.

Market forecast RFB – Technologies



MarketsandMarkets, 2018.

Our innovative redox-flow battery



**Water based, pH-neutral,
no heavy metals, no critical raw materials**

The calculable battery for your energy park

Li (cobalt) battery

+ Advantages

- ▶ High energy density
- ▶ High efficiency

- Disadvantages

- ▶ Intensive battery management for durability and safety
- ▶ Limited resources (lithium, cobalt, nickel) with increased price sensitivity
- ▶ State of charge from 20-80%
- ▶ Fire hazard

Metal-free RFB

+ Advantages

- ▶ Independent scalability of power and capacity
- ▶ Avoids heavy metals or aggressive acids
- ▶ Non-flammable and non-explosive
- ▶ Long cycle life
- ▶ Wide SOC window

- Disadvantages

- ▶ Medium energy density
- ▶ Average efficiency

Li-ion battery for E-mobility and home storage
Metal-free RFB for stationary, large-scale storage

Product classes – Scalable systems & modular design



BASIS



PLUS

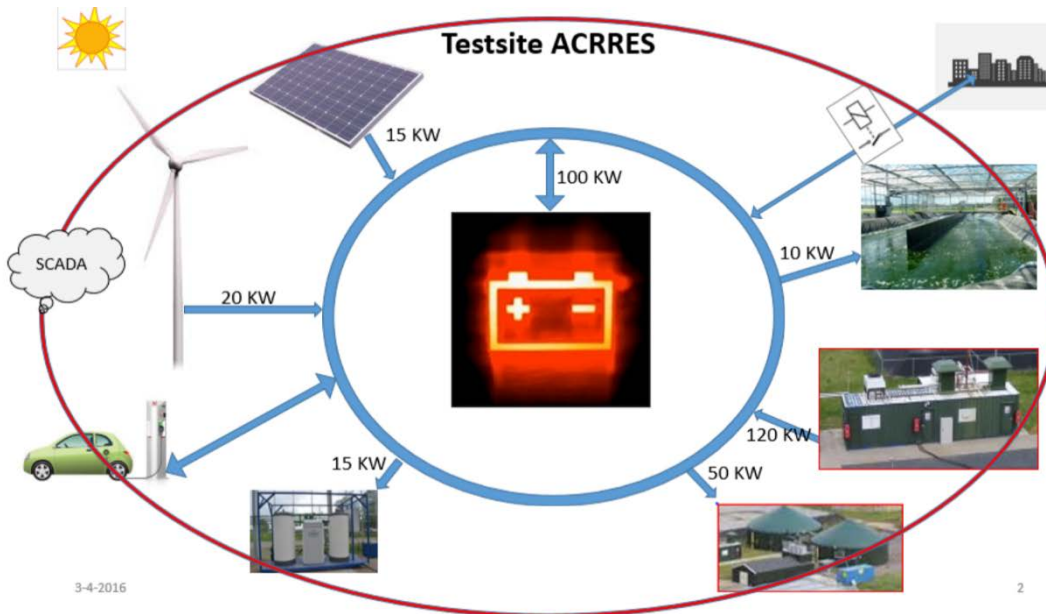
40'	Container	On special request
Yes	Modular design	On special request
Yes	Extensibility	Yes
100 kW / 400 kWh module	Size	On special request
20 years	Design-Life (regular maintenance)	20 years
Legal requirements	Warranty	Additional package (e.g. 10 years)
No	Isolated operation	Possible
-15 to 35 °C	Ambient temperature	Extended range
At grade	Footprint	Stackable
Terminal strip, interface for operational mode	Interface	Integration into higher-level control system
Local Legal requirements	Certificates	On special request
Legal requirements	Safety (IT/physical)	On special request (e.g. special protocols)
Legal requirements	Localization (climate, language, permissions, dust, chemicals, ...)	On special request (e.g. language, protection from special environmental conditions)
Yes	Intrinsic safety	Yes

Key activities in EnergyKeeper



TESTING BATTERY AND BATTERY MANAGEMENT SYSTEM

Integration with real RES (Renewable Energy Sources), Electric Vehicle chargers and variable power consumption at the ACRRES test site



SMART GRID CONTROL AND COMMUNICATION LAYERS

Communications architecture, grid control and demand side management systems will be designed and implemented



DEVELOPMENT OF SEVERAL PROSUMER BUSINESS MODELS

Prosumer business models oriented to different types of communities

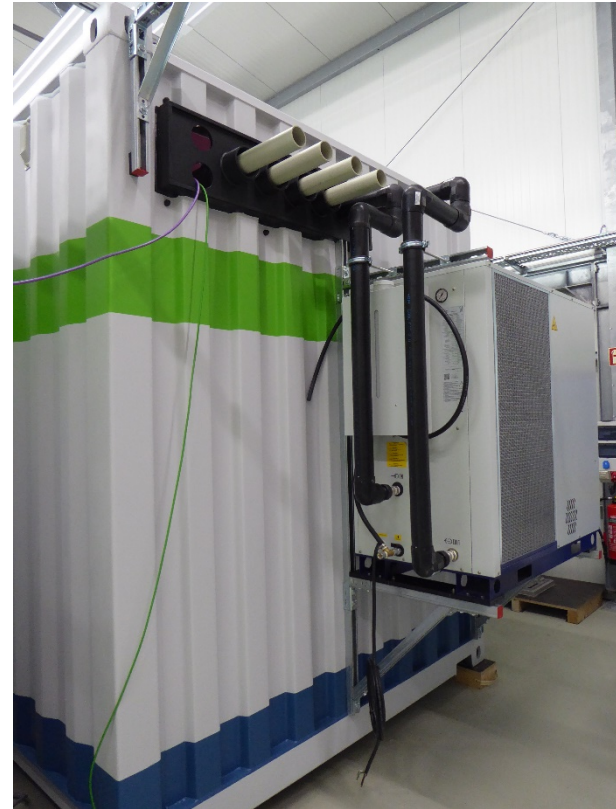
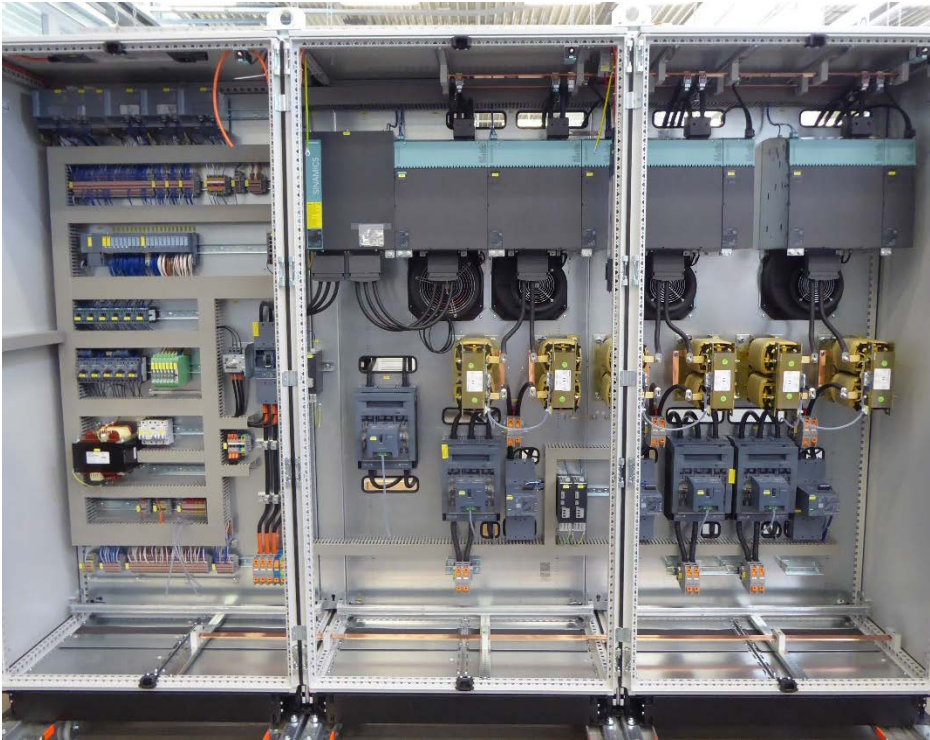
Successful installation at ACRRES test site



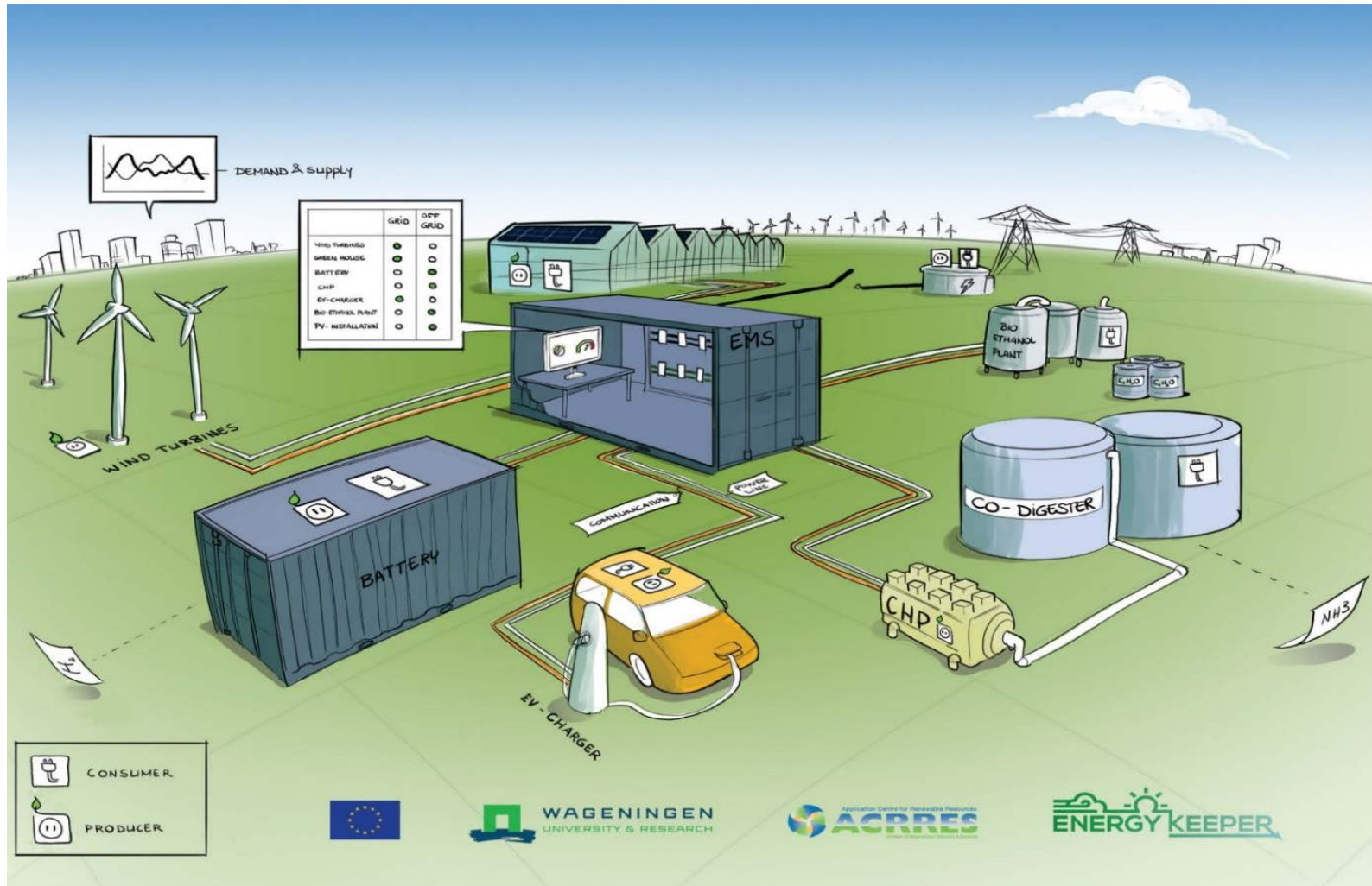
Hydraulic and electric installations easily accessible



Design for longevity and servicability



ACRRES test site



Developing a new technology

Some important lessons learned

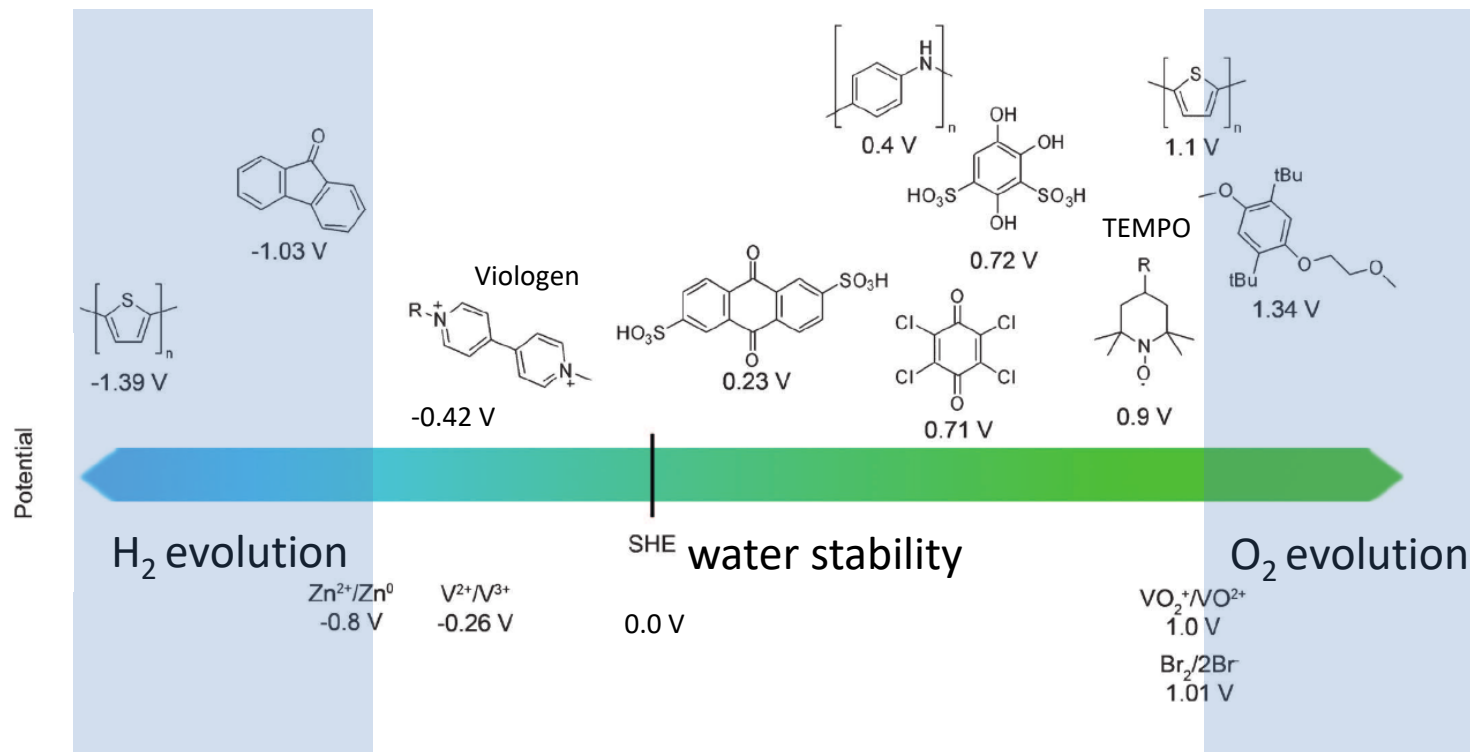


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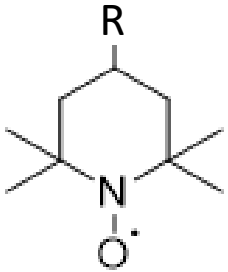
Organic active materials – what matters?



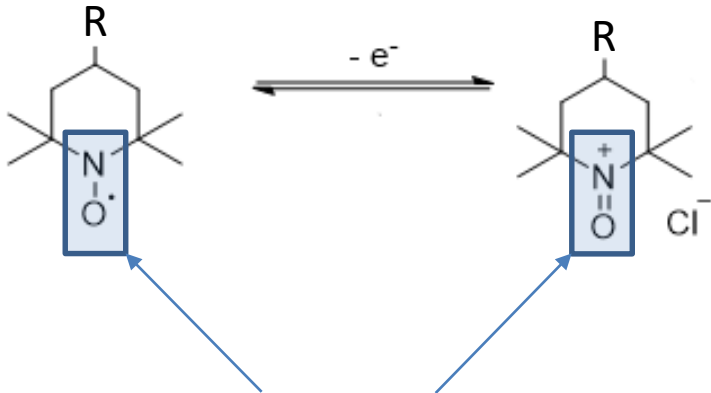
- ▶ Aqueous solutions are favored due to cost, safety and conductivity
- ▶ TEMPO/viologen-system uses a great part of water stability window

J. Winsberg *et al.*, Angew. Chem. Int. Ed. **2017**, 56, 686-711.

Organic active materials – what matters?



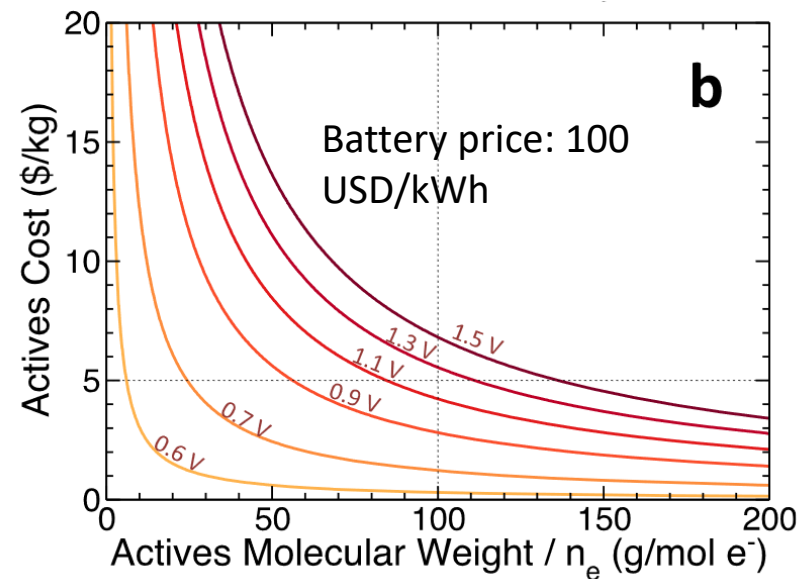
- ▶ 2,2,6,6-Tetramethylpiperidinyloxy (TEMPO)-Derivative
- ▶ Stable organic radical
- ▶ Cheap and readily available precursors (acetone und ammonia)
- ▶ Easy synthesis procedure depending on R



Active component

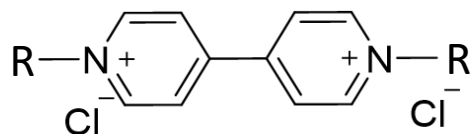
Molecular weight N-O: 30 g/mol

Molecular weight TEMPO: 156 g/mol

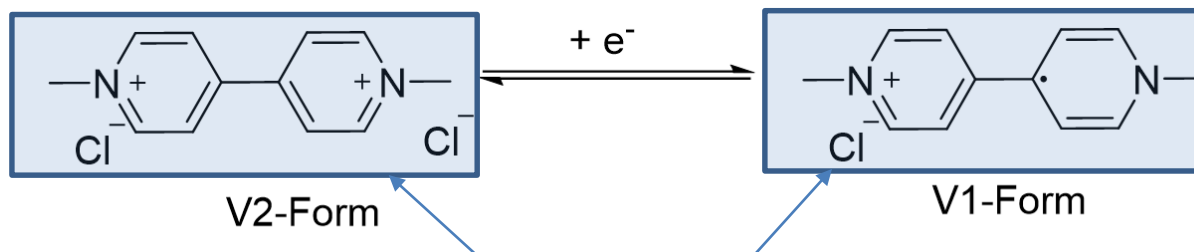


R. Dmello et al., Journal of Power Sources **2016**, DOI: 10.1016/j.jpowsour.2016.08.129.

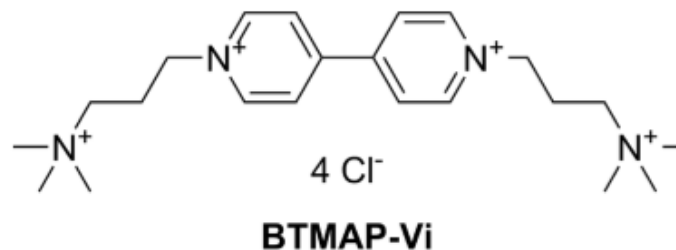
Organic active materials – what matters?



- ▶ 4,4'-Bipyridinium-Derivative (Viologen)
- ▶ Fast redox kinetics
- ▶ Upscaled production capabilities for some derivatives available



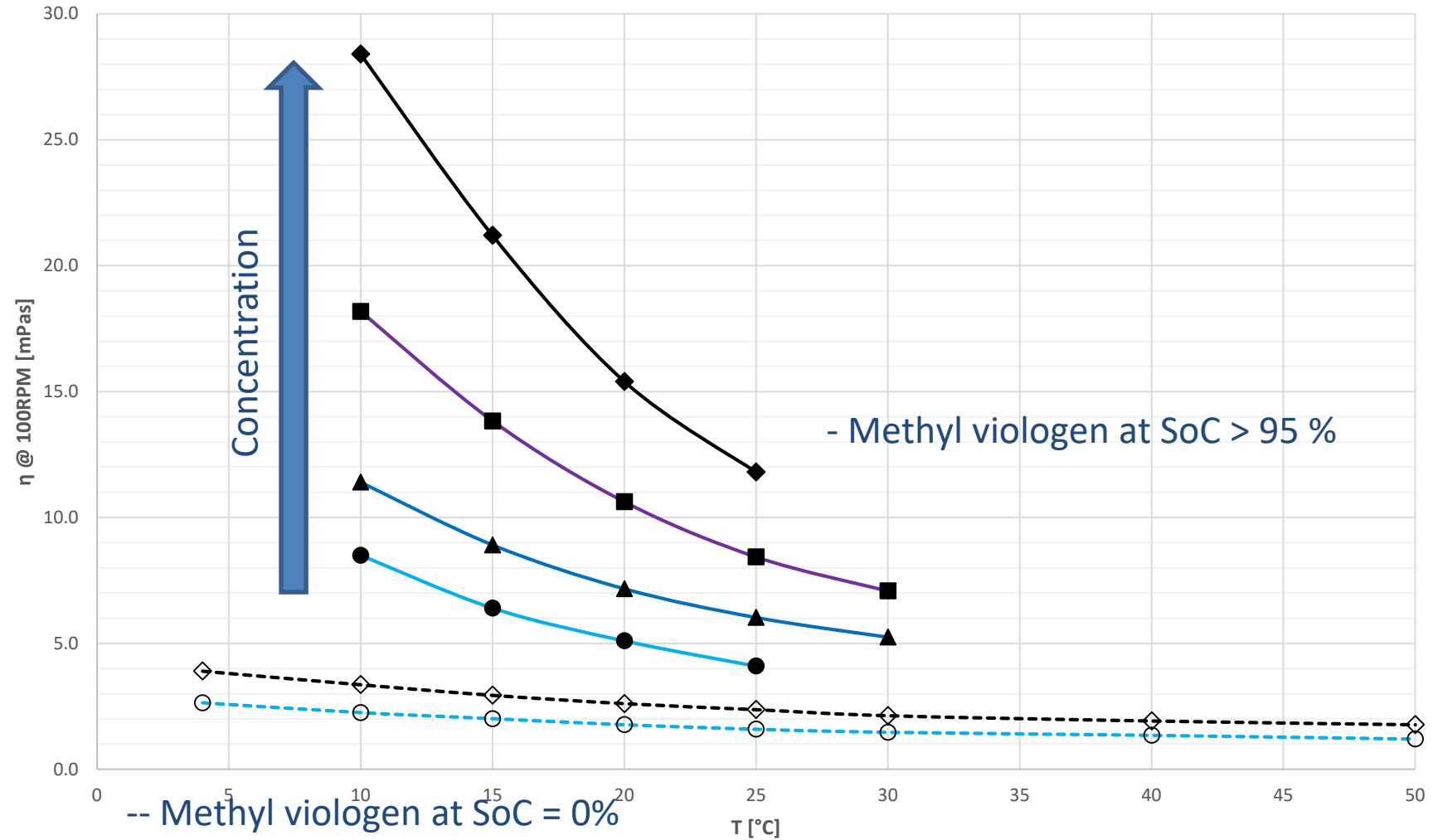
Active component
Molecular weight = 257 g/mol



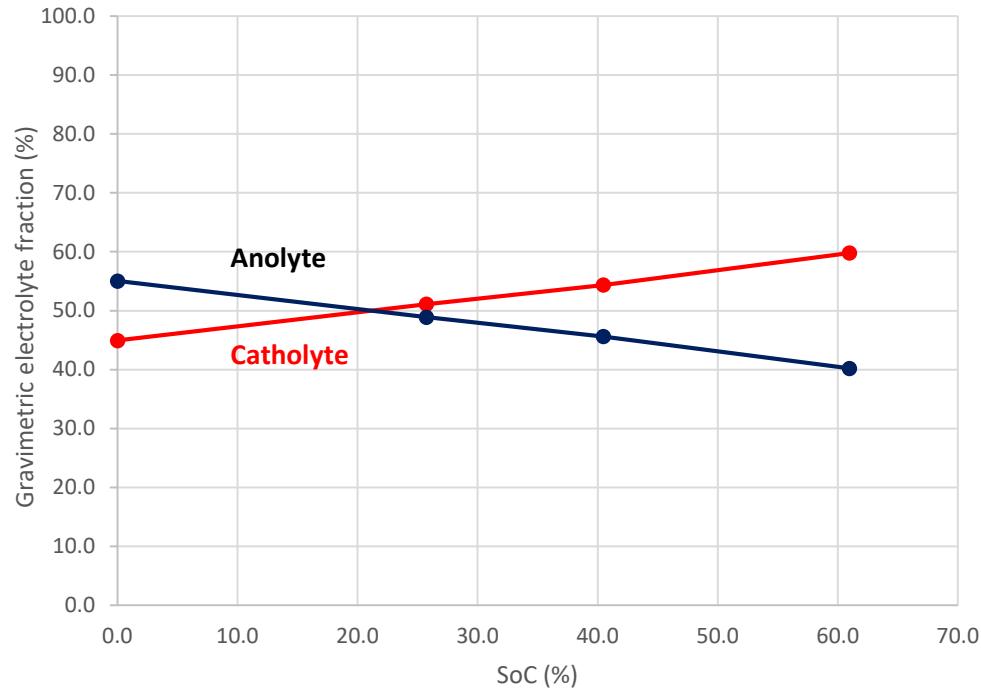
E.S. Beh *et al.*, *ACS Energy Lett.* **2017**, 2, 639-644, DOI:10.1021/acsenenergylett.7b00019.

Molecular weight = 500 g/mol

Viscosity of electrolyte

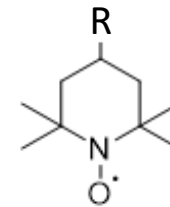


Influence of SoC on effective volume of the electrolytes

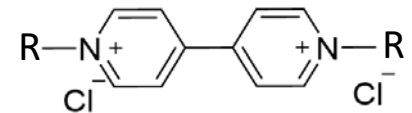


- ▶ Battery was charged to a defined SoC
- ▶ Electrolyte solutions were pumped at constant SoC until gravimetric fractions remain constant
- ▶ Electrolyte system:

▶ TEMPO



Viologen

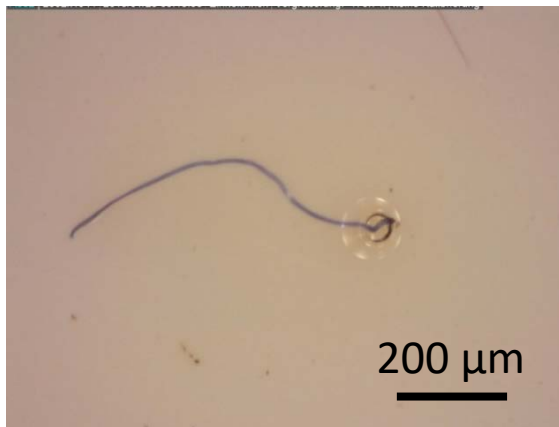


- ▶ Volume change of the electrolytes depending on SoC has to be considered when designing the tanks
- ▶ Initial concentration of each electrolyte, the active species itself and additives also influences the equilibrium concentration at a given state of charge

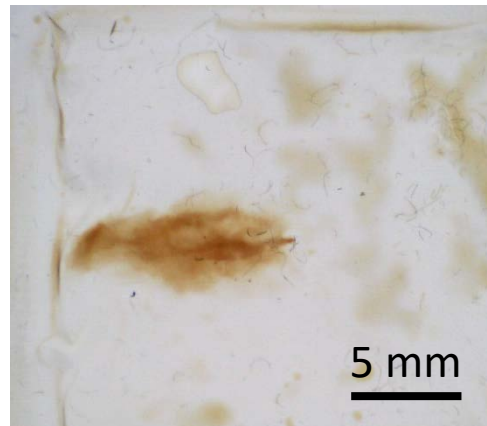
Important technical requirements for a membrane

- ▶ Mechanical properties
 - ▶ Strength
 - ▶ Thickness
 - ▶ Available size
 - ▶ Pin holes
- ▶ (Electro) Chemical properties
 - ▶ No functional degradation during battery use
 - ▶ No catalyst for electrolyte decomposition
 - ▶ High permeability for charge compensating ions
 - ▶ Low permeability for electro active species

Examples of membrane related topics



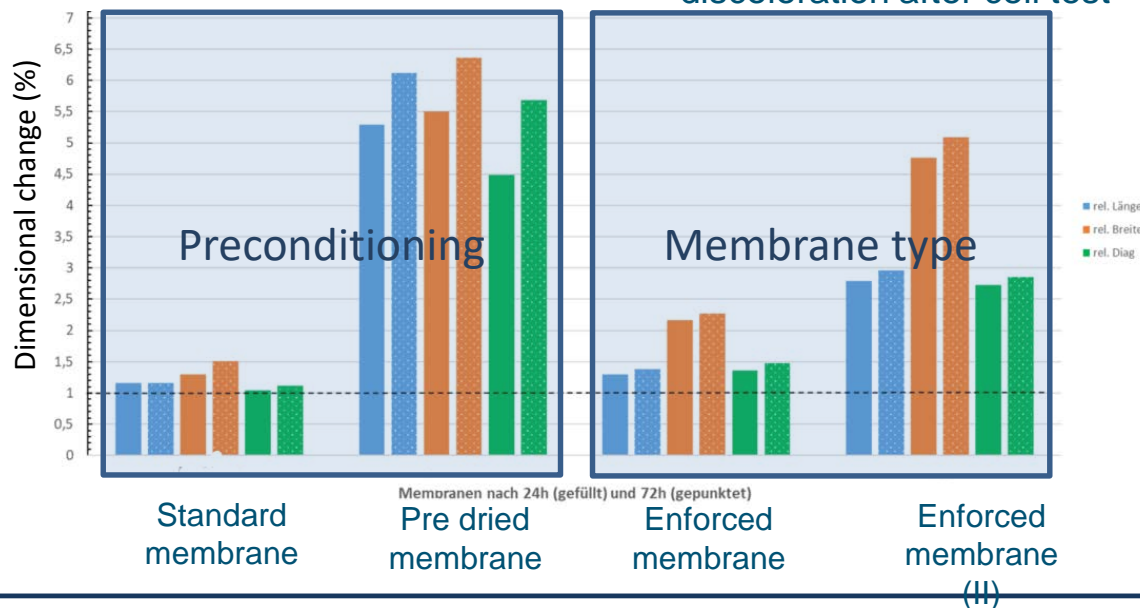
Pinhole before test



Pinhole and resulting discoloration after cell test

► Pin holes may lead to material crossover and local alteration of the membrane

► Thorough QA necessary



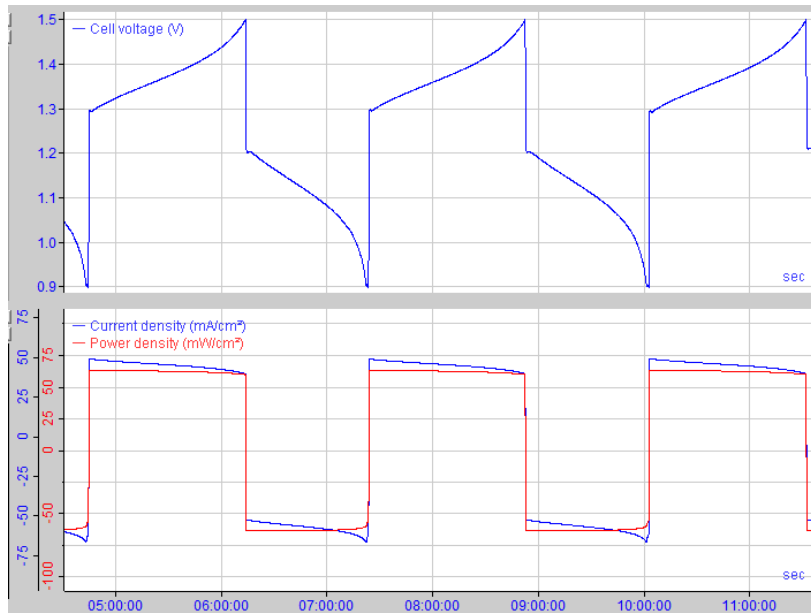
► Swelling of the membrane after they are immersed into electrolyte strongly depends on membrane type and preconditioning

Long term testing at pilot scale

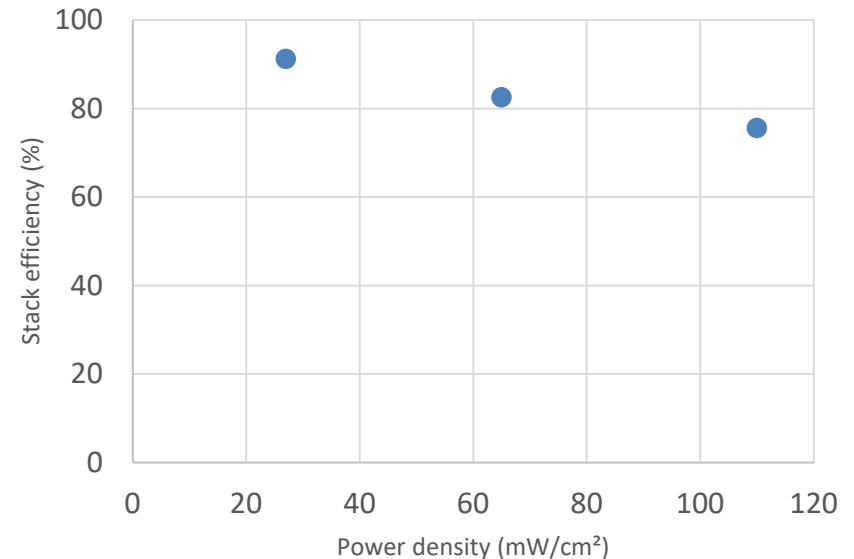


- ▶ Max Power: 3.5 kW
- ▶ 40 L electrolyte volume
- ▶ Additional sensors: pH, redox potential, conductivity, flow rate, pressure
- ▶ Can be adapted to multiple stack sizes and designs

Long term testing at pilot scale



Example of constant power cycling



Stack efficiency depending on Power density

- Stack efficiency = Coulomb and Voltage efficiency at stack level
- Lab test results, further optimization ongoing

Summary

- ▶ Molecular weight per electron very important parameter for organic active materials
- ▶ Electrolyte properties like osmosis and viscosity under various conditions tested and included in battery design
- ▶ Membrane is a very crucial component – especially for assymetric electrolytes
- ▶ Testing over more than three months at pilot scale leads to a high projected lifetime of the battery